

# OCEAN CAPITAL EXCHANGE

Move Money Overseas With Ease



www.oceancapitalexchange.com



### WHY OCEAN?

Ocean Capital Exchange is a London based boutique FX brokerage, founded by Daniel Swaisland after having spent several years in the financial services industry. Our partnerships with FCA regulated FX providers afford us access to industry-leading technology, so we can provide our clients a full range of quick, safe and secure global payment solutions, including international payments, currency exchange, virtual currency accounts, API's and more.

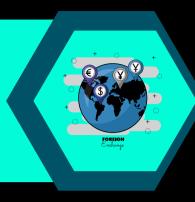
Our highly trained, experienced and knowledgeable staff will always take a professional and personable approach with every client, so you feel at ease when making or receiving your international money transfers.

Whether you are looking to transfer money overseas, to purchase a holiday home, looking to repatriate funds or want to save your company money on international business transactions, we pride ourselves on offering a unique, tailored FX solution that best suits your individual needs.

One of our experts will take the time to fully understand your FX requirements and take a proactive approach to guide you through the minefield that is the currency markets so that you have a clear understanding of what tools and strategies we can implement in order to mitigate any negative impact on your company's bottom line. We will endeavour to provide you all the information necessary for you to make an informed decision on when to execute your transactions. Not only will you have a dedicated account manager, you will also have 24/7 access to your very own online platform where you will be able to see the live buyable rate, book trades for yourself and send payments, whether they be to a single or multiple beneficiaries.



### CORPORATE FOREIGN EXCHANGE



We Strive to protect your business from the ever-increasing volatility of the financial markets; in turn minimising your exposure and maximising your revenue. It's our mission to make **international payments** as seamless as domestic ones, eradicating borders between you and your suppliers or customers. To make this possible, our clients have access to any combination of the following:

### **SPOT TRADES**



Simply put, 'buy now, pay now'. These trades can be settled immediately or within 2 working days. Convert your domestic currency into the currency your suppliers need before sending payments the same day. Similarly, receive foreign revenues from your customers and convert instantly into your domestic currency. Top up your internal business currency accounts as and when needed with bank-beating exchange rates.

## FX PRODUCTS



### FORWARD CONTRACTS



A Forward Contract is essentially 'buy now, pay later'. We use two main types of forward contract, **window** and **fixed**.

## FX PRODUCTS

#### **WINDOW FORWARD**

It can be a good idea to take advantage when a market is trading in your favour, but you may not have any payments to make just yet and you don't want to tie up large amounts of cash buying currency in bulk on spot. This is where the Window Forward comes in useful. You simply book a specific amount of currency at today's rate and nominate a date you'd like to be able to use the currency from and up until (the window). You'll then make payments using your Forward Contract by drawing down the desired amount on the desired day and paying the proportionate amount of the base currency at the agreed Forward Contract price. This means that for as long as you choose, you'll know exactly what price you're paying for international payments. You can book a Forward Contract at a favourable rate and price an order with the contract in mind, guaranteeing '£X' profit. Or you can wait until the market is better than your budget rate and book a Forward Contract, ensuring that you will never be at an FX loss.

#### **FIXED FORWARD**

Similar to the Window Forward in that you'll book today's rate and pay for it when needed, however this must be settled on a specific date in the future and not before. These are usually for specific invoices as opposed to Window Forwards, which are generally for bulk amounts. These tools give our clients comfort in knowing that their margins are protected. Together we decide how much should be booked on a forward and how much should be left to spot based on current market trends and their risk appetite.

### ONE CANCELS THE OTHER (OCO)



An OCO can be a very useful tool for clients with a specific target rate and time to play with. They're comprised of 2 parts: a **Limit Order** and a **Stop Loss.** 

## FX PRODUCTS

#### **LIMIT ORDER**

You choose your desired exchange rate, often your budget rate, and our system will lock it in automatically the second it gets there. These are useful as neither you or your broker can always be around to catch market peaks and troughs. On the GBP/USD pair for example, quite often important data releases are scheduled for 7pm UK time. This will run 24/7 so you don't have to worry about your next trade and can get on with more important tasks.

These often but not always work in tandem with Stop Losses:

#### **STOP LOSSES**

Like a Limit Order, the Stop Loss will trigger automatically as soon as the market reaches a preselected rate. Unlike a target rate however, this is used as a tool for protection. If you have a short time frame in which to make a specific payment, you want to take advantage of any market upside and target a higher rate but you also have a worst case scenario rate (potentially your budget rate) the Stop Loss can be very useful. Again, it will give you peace of mind in knowing that even if the market falls dramatically out of your favour, you're covered.

#### MASS PAYMENTS



Make thousands of payments simultaneously with our mass payments capability. With a simple file upload, you can make payments to staff, suppliers or customers globally or domestically in minutes. You even have the option to simultaneously pay away in a multiple different currencies.

# FX PRODUCTS

#### **CURRENCY ACCOUNTS**



- The account your business needs, in the currency and countries your clients want.
- Simplify your operations by collecting money globally without the need for multiple bank accounts or a local presence.
- Gain a competitive advantage and increase customer satisfaction by pricing and accepting payments in the currency your clients prefer.
- View the funds you've collected online. Repatriate funds at competitive FX rates and make payments quickly and securely.
- Access our FX, financing, and payment solutions to manage your finances and grow your business, with your own dedicated Relationship Manager

- Get account details in your own name
- This includes an account number and other necessary information to make or receive payments in a given currency
- Enable your customers and business partners to pay you like a local
- Reduce friction and costs by allowing your customers to make domestic payments
- No corporate presence required to collect payments locally
- Any amounts you receive will be credited to your balance

### **PRIVATE FX**

Whether you are purchasing a property, transferring pension money, sending funds to a family member, or repatriating overseas earnings from an investment, Ocean Capital Exchange have the expertise to manage your requirements, regardless of size.

### Overseas Property and Investment

Buy a property abroad with a competitive exchange rate...

You've decided on the country, you've found your dream home abroad, all that's left now is to find the most cost-effective way to transfer your money overseas, this is where Ocean Capital Exchange Ltd can help. Choosing the wrong Foreign Exchange and payments provider when buying a house overseas can mean the process costs you significantly more than planned, it could add 3-4% on to the price of your new home, maybe more. With everything from your mortgage to the local estate agent fee, you will need to make several international payments when buying your holiday home or foreign property. You need to be sure that your transactions have been timed as efficiently as possible and at a consistently competitive exchange rate and you can expect nothing less from any one of the experienced currency specialists at Ocean Capital Exchange.

Save when buying property overseas...

Whether you're relocating overseas and buying your new home, buying a holiday home, perhaps paying for an investment overseas or paying off a mortgage internationally; with Ocean in partnership with The Currency Cloud, you can rest assured that your funds are protected by FCA regulation; you have achieved an extremely competitive exchange rate; you have all the tools and information you need to time your transaction to achieve a target exchange rate and we aim to release the funds the same day we receive them\*.

You can rely on our service...

Your dedicated account manager will listen to your needs and always endeavour to allay your concerns, we want to make the process as stress-free as possible. You'll have the option to receive regular market updates and you'll have full autonomy over your transactions with your very own online portal on which you can check the live rate, book your trades, send payments, pull reports and more.



### ONLINE PLATFORM

All Ocean Capital clients will have an award winning, user friendly and secure online transactional platform. Manage all your money in one place... book spot trades, draw down from forward contracts in order to make payments online with a few clicks with our online payment's platform. Set varying levels of authorisation to suit your company's security requirements. Combine this with your own E-commerce account compatible with the likes of Amazon and Shopify and be in control of your own revenues.



### SECURITY

### CLIENT PROTECTION

Our client funds are held in segregated accounts, entirely separate from our own operating accounts, so client funds are always safe. Our Liquidity providers offer client segregated bank accounts with Tier 1 banking partners and liquidity providers in the UK and overseas under the Payment Services Directive.

As an **Electronic Money Institution (EMI)**, we receive, collect and store funds for our clients, as well as facilitating FX conversions and processing outbound payments. Any funds held on a client's behalf, for the provision of a conversion or payment service, are subject to safeguarding – ensuring that your funds are always protected and can be issued back should Ocean Capital Exchange go into administration or liquidation. Unlike holding money in a standard bank account, all of our clients' funds are protected, regardless of the value.



### SECURITY

### **HOW WE SAFEGUARD YOUR FUNDS**

We separate clients' funds from our company funds and place them in safeguarding accounts held with reputable UK and EU banks. If Ocean Capital Exchange was to become insolvent, the funds held in our safeguarding accounts would form an asset pool from which claims of the e-money holders (our clients) would be paid above those of other creditors. The bank(s) or authorized credit institutions have no rights over funds in Ocean Capital Exchange's safeguarding accounts. Ocean Capital Exchange has no rights over our clients' accounts (other than where specified in our Terms and Conditions).

### **PARTNERS**

FCA regulation of our partners means that Equals Connect Ltd, GC Partners, The Currency Cloud and Ebury meet the strict standards set out by the FCA. They are required to be transparent in our dealings and we are monitored and regulated on an on-going basis to ensure that they comply with all regulatory requirements throughout all legal changes that may occur. You can find more information regarding our partners listed on our website.



### E-COMMERCE

Take control of your overseas revenues with an Ocean Capital Exchange Ltd E-commerce account. The likes of Shopify charge their users a 2% fee for converting currencies back into their home currency with Shopify Payments (1.5% in the US).

Ocean Capital Exchange Ltd, in partnership with Ebury partners, can offer local collection in the US and 14 other Countries; meaning you can have your foreign revenues sent directly to your e-commerce account and exchanged at our rates instead, in your own time, adding at least 1% to your turnover on international sales.

Ebury e-commerce accounts are also a member of the Amazon PSP program, making us one of the few FX payments providers who are approved to receive funds in different currencies from Amazon.



### E-COMMERCE

### HERE'S HOW IT WORKS:

#### COLLECT

- Set up collection accounts in up to 15 countries and 35 currencies
- Collect in local currency saving transaction time and conversion fees

#### CONVERT

- Convert your funds back to your chosen currency
- Fix your exchange rate for up to 5 years with Forward Contracts and manage FX risk

#### FINANCE

- Receive credit to pay your suppliers
- Avoid cash flow gaps and keep your business moving

#### PAY

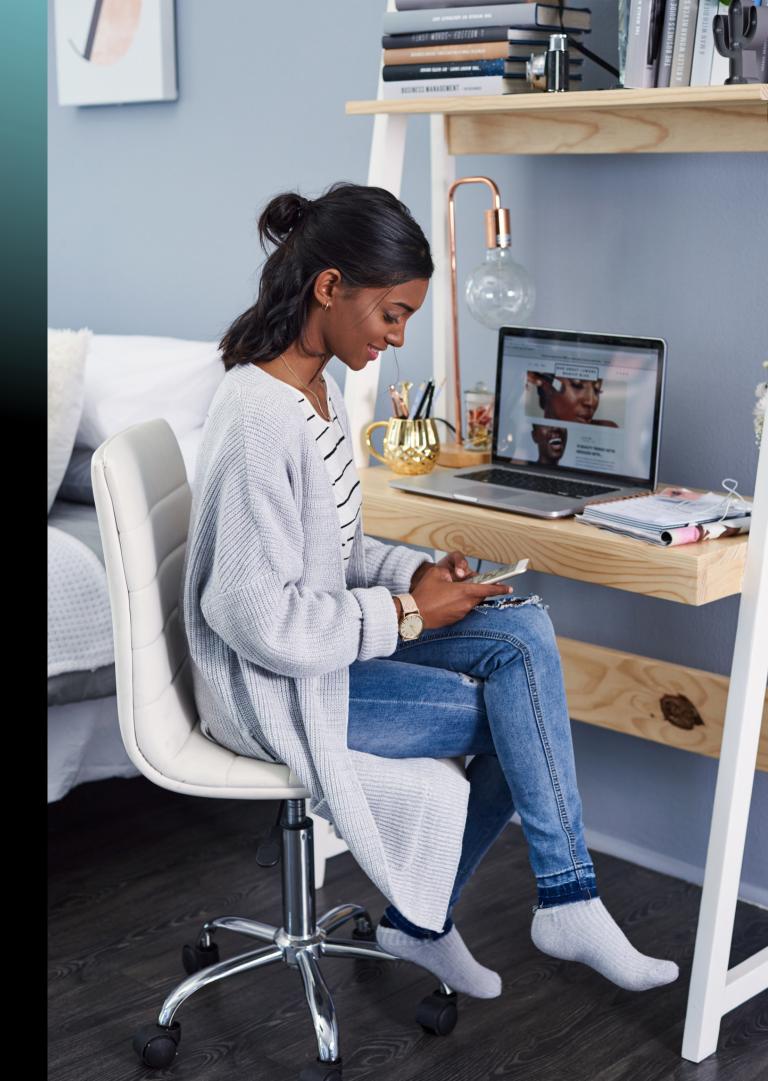
- Pay your suppliers in one of 140+ currencies
- Enabling you to build stronger supplier relationships



### E-COMMERCE

### MANAGE EVERYTHING ON YOUR OWN ONLINE PLATFORM

- Check your balances
- Convert Currencies
- Finance Payments
- Pull Statements



### FINANCE

We specialise in sourcing the most appropriate finance for your business – working with lenders to secure the product most suited to your funding requirements, whether they be purely working capital, or additional finance for growth or acquisition.

By working with us, you invest in a resource of professional industry knowledge with a record of finding solutions tailored to specific business finance needs.



### TRADE FINANCE

Many businesses experience cash flow issues due to unforeseen risks, market volatility and seasonality blocks. Our unsecured payables finance allows your business to use capital when it's needed most. We help limit your exposure to market volatility by giving you the option of sending payments in your suppliers' local currency and repaying in your local currency. Available for importers of goods, our solution does not conflict with any existing lending facilities, ensuring that you always have peace of mind to focus on what matters most.

Our unsecured trade finance facility provides flexible financing to help UK businesses scale their operations. We offer up to £3m to pay supplier invoices, which can be executed in the supplier's local currency (therefore decoupling our clients from the indirect currency risk) and allows our clients up to 150 days to settle the balance bringing significant growth opportunities for their business.





# Funding Circle

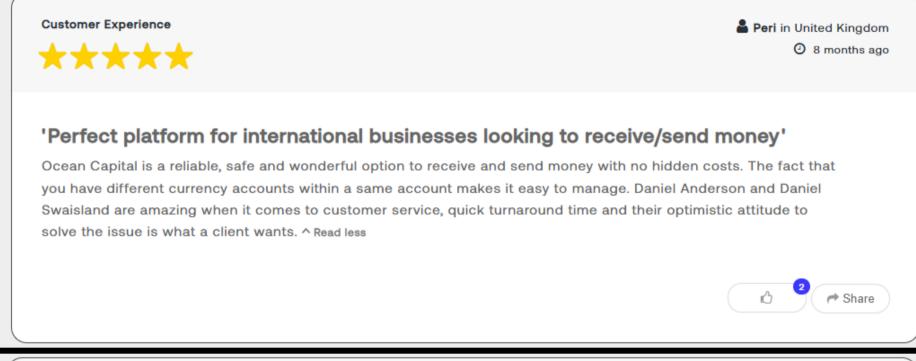
### B2B LOANS

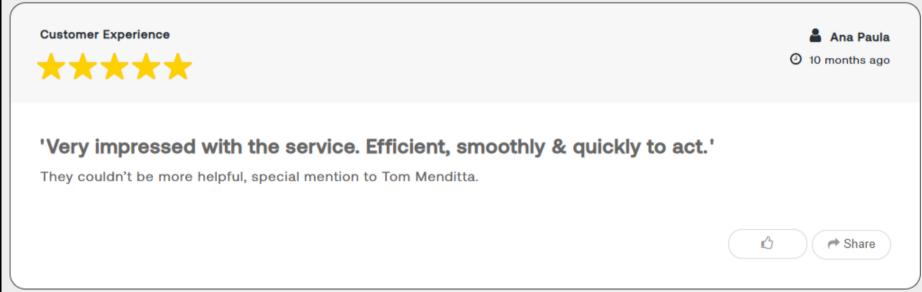
Short on working capital? Looking to expand or buy a new premises? Maybe even just short on your VAT bill this year? We can help...

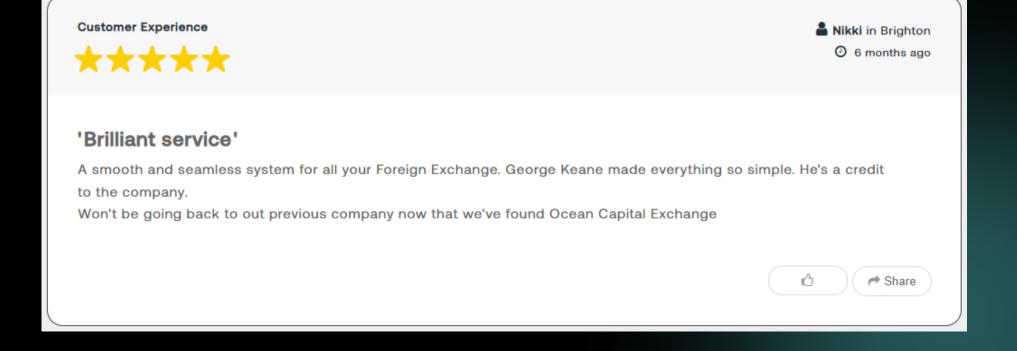
Every now and then, businesses will need to borrow and usually end up just going to their bank and paying huge amounts in fees and interest for the privilege. Through our platform and network of partners we have access to 250 UK lenders including the likes of funding circle and can have a decision back within a few hours on who is willing to lend and the best interests available to you in turn saving you a lot to time calling around each individual lender and potentially thousands compared with the bank.

# WHAT OUR CLIENTS ARE SAYING











# Contact Us



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www.oceancapitalexchange.com